

2 FOR 1

REGISTER FOR ANY FULL-DAY COURSE
AND BRING A COLLEAGUE FOR FREE
PROMO CODE: 2FOR1

GOING SOLO

REGISTER FOR ANY FULL-DAY COURSE AND
SAVE 50% OFF ON A SECOND COURSE
PROMO CODE: SAVE50

JUNE

- 4 [Ethics in Government Contracting – What it means now and what it may mean in the new normal future*](#) *on-demand*
- 10 [CPSR: Easy as 1-2-3*](#) *on-demand*
- 16-17 ** *on-demand*
- 18 [Business Development for Project Delivery Teams**](#) *on-demand*
- 23-24 [Federal Procurement Boot Camp**](#)

JULY

- 13-14 [Federal Contracting Basics**](#) *on-demand*
- 14-15 [FAR “Less Complicated”**](#) *on-demand*
- 30 [Winning GWACs, IDIQs and Contracts](#)

**Certified Schedules Contracts Manager (CSCM)*
Webinar

** *Certified Schedules Contracts Manager (CSCM)*
Elective or Mandatory Course

AUGUST

- 4-5 [Service Contract Labor Standards-A Practical Course to Avoid Common Mistakes**](#)
- 11- 12 [Boot Camp for GSA Multiple Award Schedule Contracting**](#)
- 13 [VETS- 4212 Reporting Webinar*](#)
- 18 [Federal Sales: Capturing and Winning Business**](#)
- 20 [Teaming Agreements: Do’s and Don’ts*](#)
- 25-26 [Boot Camp VA Schedules**](#)
- 27 [Task and Delivery Order Contracting**](#)

SEPTEMBER

- 1 [Contract Closeout for Contractors**](#)
- 2 [Bid Protests: What Every Government Contractor Needs To Know*](#)

For More Information Contact:

-  Lali Munoz, Training Manager
-  lmunoz@centrelawgroup.com
-  (703) 288-2800 x229

Become a Certified Schedules Contracts Manager



The Certified Schedules Contracts Manager (CSCM) certification is the only training program that certifies contract professionals in managing, negotiating, and complying with GSA and VA Schedule contracts.

Learn more at centrecscm.com

On-Demand Recordings Available

PLAYBACK RECORDINGS FROM TRAININGS HELD IN THE FALL OF 2019-SPRING 2020

[Accounting Compliance for Government Contractors- Navigating the Differences*](#)
[Administration of Government Contracts**](#)
[Advanced Contract Administration**](#)
[Anatomy of a FOIA Request*](#)
[Bid Protests: Winning and Losing*](#)
[Boot Camp for VA Schedules**](#)
[Contract Administration: Do's and Don'ts*](#)
[Contract Closeout for Contractors*](#)
[Contract Type and Pricing Basics*](#)
[CPARS: What Every Contractor Needs to Know*](#)
[Ethics and Compliance Pitfalls*](#)
["FAR" Less Complicated**](#)
[Flowdowns: Are you "flowing" FAR and DFARS Flowdown Training**](#)
[How to Obtain a GSA Schedule*](#)
[How to Lead a High-Performance Virtual Team*](#)
[How to Obtain a VA Schedule*](#)
[Intellectual Property Issues in Government Contracts and Grants*](#)
[Issues in Subcontracts and Teaming Agreements**](#)
[Mandatory Disclosure for Government Contractors*](#)

[Proposal Management Refresher *](#)
[Service Contract Labor Standards-A Practical Course to Avoid Common Mistakes**](#)
[Subcontract Management, Teaming Agreements, and Flowdowns**](#)
[The Multiple Award Schedule \(MAS\) Proposal Process from A to Z and the "Basis of Award"*](#)
[Multiple Award Schedule: The Negotiation Process and Contract Administration from A to Z*](#)
[Section 508: Everything You need to Know*](#)
[Special Issues in Government Contract Pricing Webinar*](#)
[Subcontracting Under the FAR**](#)
[Teaming Agreements: Do's and Don'ts*](#)
[Understanding DCAA-Who, Why, What and how They Are Important to Your Organization*](#)
[Understand How Government Agencies order under GSA/VA Schedules*](#)
[What Every In-House Attorney Needs to Know About Government Contract Law**](#)
[Working with the FAR: An Introduction to the Regulatory System Governing Federal Procurement -Virtual**](#)

For More Information Contact:



Lali Munoz, Training Manager



lmunoz@centrelawgroup.com



(703) 288-2800 x229

Become a Certified Schedules Contracts Manager



The Certified Schedules Contracts Manager (CSCM) certification is the only training program that certifies contract professionals in managing, negotiating, and complying with GSA and VA Schedule contracts.

Learn more at centrecscm.com

**New courses are frequently added, check our course calendar for the latest listing:
centrelawgroup.com/course-calendar*

Course Catalog

Government Contracting Courses:

Annual Review: Hot Issues in Federal Contracting
Appropriations Law and the Antideficiency Act
Best Value Source Selection for Government
Buy American Act and Trade Agreements Act
Contract Closeout
Contract Interpretation
Contract Negotiation Strategies and Techniques
Contractor Purchasing System Review (CPSR)
Cost & Price Realism
Developing Independent Government Cost Estimate
Effective Writing for Acquisition
FAR "Less Complicated"
Federal Contract Administration
Federal Contracting Basics
Federal Contract Management
Federal Grants
FPDS: Introduction to the Federal Procurement Data System
Fundamentals of Blanket Purchase Agreements
Fundamentals of Interagency Contracting
Government Contract Law
Incurred Cost Submission
Intellectual Property Rights Under Federal Contracts and Grants
Market Research
Mid Year Update: Hot Issues in Federal Contracting
Seven Steps to Avoid a Bid Protest
Should Cost
Small Business Programs
Source Selection
Subcontracting Issues from Both the Prime and Subcontract Perspective
Task and Delivery Order Contracting
Understanding the Nonmanufacturer Rule
What Every In-House Attorney Needs to Know About Federal Contracting
Writing Statements of Work

GSA/VA Contracting Courses:

Introduction to GSA Schedules
Bootcamp for GSA Schedule Contracting
Bootcamp for VA Schedule Contracting
GSA Schedules for Government
GSA Schedule Renewals
GSA & VA Schedules Audit Issues
Master GSA Schedule Buying

Labor Law Courses:

Construction Wage Requirements
Service Contract Labor Standards for Contractors
Service Contract Labor Standards for Government
What Every Federal Contractor Needs to Know About Employment Law

FAC-C and DAWIA:

CON 090 - FAR Fundamentals
CON 100 - Shaping Smart Business Arrangements
CON 120 - Mission Focused Contracting
CON 215 - Intermediate Contracting for Mission Support
CON 280 - Source Selection & Administration of Service Contracts
CON 290 - Contract Administration and Negotiation Techniques in a Supply Environment
CON 360 - Contracting for Decision Makers
ACQ 370 - Acquisition Law

FAC-COR and DoD-COR:

Advanced COR
Contract Administration
COR Level I Certification - COR Basics
COR Level I Training - COR Refresher
COR Level II Training - COR Certification
COR 222 - Contracting Officer's Representative

Leadership HR Courses:

Change Management
Coaching and Mentoring
Coaching Skills to Improve Employee Performance
Communication Strategies
Conflict Management
Creative Problem Solving
Critical Thinking
Emotional Intelligence
Facilitation Skills
Federal Leadership
Federal Retirement
Interpersonal Skills
Introduction to Supervision
Leadership and Influence
Leadership and Management Skills for Non-Supervisors
Leadership and Management Skills for Supervisors
Leadership in a Time of Change
Negotiation Skills
Presentation Skills
Resolving Conflict
Teamwork and Team Building
Time Management
Train-the-Trainer
Workplace Diversity
Supervisor Skills



Centre is a GSA Schedule Holder: GS-10F-00400S