

JANUARY

- 15 [How to Obtain a GSA Schedule](#) *Free- Virtual*
- 16 [Service Contract Labor Standards Update* - *Virtual*](#)
- 23 [Understanding DCAA- Who, Why, What and How They Are Important to Your Organization*- *Virtual*](#)
- 28 [Employment and Contracting Claims: Avoid these costly mistakes*- *Virtual*](#)
- 29 [How to Obtain a VA Schedule](#) *Free- Virtual*
- 30 [Understand How Government Agencies Order Under GSA/VA Schedules*- *Virtual*](#)

FEBRUARY

- 3-4 [Federal Procurement- Boot Camp for Beginners**- *Virtual*](#)
- 5-6 [FAR “Less Complicated” **](#) - *Virtual*
- 11-12 [Service Contract Labor Standards-A Practical Course to Avoid Common Mistakes**](#)
- 13 [Flowdowns: Are you “Flowing” FAR and DFARS Flowdown Training*- *Virtual*](#)
- 19-20 [Boot Camp for GSA Schedules**](#)
- 25 [Ethics and Compliance Pitfalls*- *Virtual*](#)
- 26 [How to Survive Wage and Hour Investigations*- *Virtual*](#)
- 27 [Mandatory Disclosure for Government Contractors*- *Virtual*](#)

MARCH

- 12 [Annual Review: Hot Issues in Federal Contracting**](#)
- 18 [CPARS: What Every Contractor Needs to Know*-](#) *Virtual*
- 24 [Contract Administration: Do’s and Don’ts*-](#) *Virtual*
- 25 [Teaming Agreements Do’s and Don’ts*-](#) *Virtual*
- 26 [Contract Change and Equitable Adjustments: Do’s and Don’ts* –](#) *Virtual*
- 31- April 1 [Boot Camp for VA Schedules **](#)

APRIL

- 2 [FPDS: A Guide to Competitive Intelligence](#)
- 14 [Proposal Management Refresher -*](#) *Virtual*
- 15 [Intellectual Property Issues in Government Contracts and Grants Webinar-*](#) *Virtual*
- 16 [Contract Closeout for Contractors- *](#) *Virtual*
- 21-22 [Administration of Government Contracts](#)
- 23 [Government Contract Compliance - *](#) *Virtual*
- 28-30 [Contracting and Subcontracting Essentials**](#)

**CSCM Webinar **CSCM Elective or Mandatory Course*

For More Information Contact:

-  Lali Munoz, Training Manager
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Become a Certified Schedules Contracts Manager



The Certified Schedules Contracts Manager (CSCM) certification is the only training program that certifies contract professionals in managing, negotiating, and complying with GSA and VA Schedule contracts.

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MAY

- 5-6 [Service Contract Labor Standards-A Practical Course to Avoid Common Mistakes](#)**
- 7 [Business Development for Program Managers/Recompete Training](#) * *Virtual*
- 12-13 [Boot Camp for GSA Schedules](#)**
- 14 [Federal Sales: Capturing and Winning Business](#)**
- 27 [Government Contractor Compliance and Ethics Programs Webinar](#) * *Virtual*
- 28 [Contract Type and Pricing Basics](#) * *Virtual*

JUNE

- 2-3 [Subcontracting Under the FAR](#)**
- 9-10 [Advanced Contract Administration](#)**
- 11 [Advanced FAR](#)**
- 16-17 [Contract Negotiations Strategies & Techniques](#)**
- 18 [Buy American Act and Trade Agreements Act: Current Law and Future Trends](#)**

JULY-SEPTEMBER

Virtual Training Coming Soon

OCTOBER

- 8 [What Every In-House Attorney Needs to Know About Government Contract Law](#)**
- 15 [Issues in Subcontracts and Teaming Agreements](#) ** *Virtual*
- 20-21 [Service Contract Labor Standards-A Practical Course to Avoid Common Mistakes](#)**
- 22 [Government Contract Compliance](#) * *Virtual*
- 27-28 [Boot Camp for GSA Schedules](#) **
- 29 [Federal Sales: Capturing and Winning Business](#)**

NOVEMBER-DECEMBER

Training Coming Soon

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